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Telenor Connexion and Haltian partner to provide connected business solutions to new markets

The collaboration will allow companies in Finnish, Baltic and Russian

markets to quickly realize the value of connected services.

[Telenor Connexion](#), the leading enabler of connected business solutions and [Haltian](#) Ltd, a Finnish product development company specializing in wireless technology, today announced a joint partnership to provide Finnish, Baltic and Russian markets with connected business solutions.

Companies of all kinds are now connecting their products at an ever accelerating pace. For these businesses, connected services open up opportunities to increase efficiency and revenue and to introduce smarter ways of working, but the overall objective is naturally to stay competitive.

The collaboration between Haltian and Telenor Connexion will allow companies in Finnish, Baltic and Russian markets to quickly realize the value of connected services.

“Our partnership provides companies in these markets with the connected solutions, tools and support needed to advance in today’s increasingly competitive market, where being connected gets you ahead of the game”, says Pasi Leipälä, CEO at Haltian. “By partnering with Telenor Connexion we can provide our customers with a complete offering including cloud services”.

Under the agreement, Telenor Connexion’s more than 15 years of experience in global deployments of connected solutions will be combined with Haltian’s proven design and hardware expertise. The two companies aim to provide their customers with end-to-end solutions including hardware, software, design and operations.

“This partnership supports our push into new markets and strengthens our presence in the Nordic region”, says Fredrik Åkerlind, VP of Sales at Telenor Connexion. “Like Telenor Connexion, Haltian is a fast-growing entrepreneurial company with a can do attitude. We believe this will be a mutually beneficial and rewarding relationship that will benefit the customers and our companies alike”.

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About Haltian Ltd

Haltian Ltd is a visionary engineering house with world-class talent in high

technology electronics design and productization. We can design and develop any kind of connected device, and our expertise ranges from miniaturized mechanics combined with sensors and radio technology to high quality software, all incorporated in a beautiful user experience. With a current headcount of 70 talented professionals we are the fastest growing company in Northern Finland. Find more at www.haltian.com

About Telenor Connexion

At Telenor Connexion we design and operate connected business solutions. Building on more than 15 years of experience, a strong solutions portfolio and our collaborative approach, we make it easy to realize the value of connected services.

Together with companies such as Volvo, Nissan, Scania, Hitachi, Securitas Direct and Telcare we have designed smart and innovative connected solutions deployed across the globe.

We support our customers throughout their entire product lifecycle - from solution design to operations and future development. By partnering with Telenor Connexion you are ensured a reliable and secure end-to-end solution that can evolve over time.

Our headquarters and tech centre are located in Sweden and we have regional offices in UK, Germany, France, US and Japan.

Telenor Connexion is wholly owned by Telenor Group, one of the world's major mobile operators.

For more information please visit www.telenorconnexion.com

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